

Pension Rights Center
Pension Counseling Center
Dealing with Recoupment

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Secure 2.0 Limitations on Recoupment § 301

- Generally, no obligation to recoup.
 - Defined contribution plan – other participants must be made whole, if applicable.
 - Defined benefit plan – recoupment may be required if, otherwise, plan's ability to pay benefits to other participants would be materially affected.
- If overpaid participant is a key employee or highly compensated employee, there could be discrimination issues under IRC § 401(a)(4).

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Secure 2.0 Limitations on Recoupment § 301

- No limitation on reduction of future payments to “correct” amount.
- Plan may seek recovery from the person responsible (ie: the recordkeeper).
- No “recoupment” of interest, costs or fees.
- If recoupment is annuitized, no recoupment of amount in excess of overpayment (ie: cannot annuitize and collect “actuarially”).
- Recoupment is limited to one-tenth per year of overpaid amount.
- Future benefits cannot be reduced by more than 10%.

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Secure 2.0 Limitations on Recoupment § 301

10% - 10% Rule

- Participant is owed \$10,000 per year but paid \$25,000 in year one.
- Overpayment is \$15,000.
- Annual recovery cannot exceed \$1,500 (10% of \$15,000)
- Annual recovery cannot exceed \$1,000 (10% of \$10,000)
- Participant is reduced to \$9,000 per year.
 - \$10,000 – lesser of \$1,500 or \$1,000
- After 15 years, participant must be restored to \$10,000 per year.
- From Participant’s perspective, reduction is \$16,000 per year.

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Secure 2.0 Limitations on Recoupment § 301

- No threat of litigation unless amount to be recovered exceeds cost.
- Limits on collection agencies.
- If plan overpays participant, plan cannot recover from spouse or beneficiary.
- If first overpayment occurred more than 3 years before participant is first notified, no recoupment. (But, plan can reduce future benefits to “correct” amount.)
- Participant can contest recoupment through claims procedure.

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Secure 2.0 Limitations on Recoupment § 301

- Employer may consider hardship on participant.
- Plan may be amended to increase benefit to overpaid participant.
- Limitations do not apply if participant is culpable.

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Logic Behind Limitations on Recoupment

- Interest is inappropriate
 - No wrongful act by participant
 - No agreement to pay interest
 - Usually no evidence of profit by participant (no unjust enrichment)
- Actuaries assume “time value of money” and therefore consider interest to be inherent in a transaction in which one party holds another party’s money for a period of time. However, there is no such presumption in law.
- Annuitization of a debt includes charging interest if the annuity factor is developed using an interest assumption.
- Therefore, annuitization of recoupment must use a Zero percent interest rate.

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Logic Behind Limitations on Recoupment

- Plan funding is already corrected (DB Plan).
 - Participant is given annuity of \$25,000 per year instead of \$10,000 per year.
 - That amount goes into funding calculations as data.
 - Present value is amortized over 15 years or less.
 - Life expectancy is more than 15 years, in nearly all cases.
 - Employer’s minimum contribution goes up by more than the annual annuity.
 - Plan has lost no money. In fact, plan may have a gain.

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Logic Behind Limitations on Recoupment

- Detrimental reliance is almost a given.
 - In very rare cases, participant is so well off that increased income has no effect on spending decisions.
 - For “normal” people, spending decisions are affected by income – especially lifetime income.
 - The extra spending may be difficult to pinpoint or prove, but common sense says it is real.

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Game Theory of Recoupment

Reasons for employer to let employee keep overpaid annuities

- Basic fairness / decency.
- Employee trust is important. Benefits are useless to employer if the employees do not believe they will get the benefits promised to them.
- Workforce management falls apart if employees cannot trust employer.
- Employer may be able to push cost onto recordkeeper.
- Bad publicity.
- ERISA litigation is asymmetric warfare; possible class action.

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Game Theory of Recoupment

Reasons for employer to let employee keep overpaid annuities

- Note that all of the reasons enumerated for allowing an employee to keep the overpayment ***also apply to future annuity payments.***

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Game Theory of Recoupment

Reasons for employer **NOT** to let employee keep overpaid annuities

- Cost.
- Perceived fiduciary responsibility.
- Perceived position of IRS.
- Stubbornness.
- Lack of authority.
- Not wanting to appear an easy target.
- Error may affect many employees. Giving in to one might force employer to give in to all.
- Public plans – perception of wasting taxpayer dollars.
- Payment exceeds a regulatory limit.

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Game Theory of Recoupment

Winning Strategies for Employers

- Invite the claim.
 - Employee's claim will waive or concede important points.
 - Most employee claims begin with "I know I'm not entitled to the benefit under the plan, but..." Then will enumerate unhelpful reasons such as "I was a loyal employee..."
 - Employee typically fails to establish detrimental reliance or worse, denies reliance.
- If the subsequent litigation focuses on whether the claim was properly denied, employer is better positioned to win.

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Game Theory of Recoupment

Ways for the employer to give the participant the extra benefit

- Take no action.
- Amend the plan.
- Grant the claim.
- **Settle the claim.**

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Game Theory of Recoupment

Winning Strategies for Employees

- Check the new calculation. Possibly, it is also wrong.

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Game Theory of Recoupment

Winning Strategies for Employees

- Have a lawyer file the claim.
- Emphasize facts of reliance, but emphasize list is not exhaustive.
- Do not concede any theory of recovery.
- List all possible theories of recovery.
- Ask for all documents the participant may be eligible to obtain.
 - Ask for all prior plan documents and SPDs. Note that prior documents could be relevant because they may reveal protected benefits or accrued rights.

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Game Theory of Recoupment

Winning Strategies for Employees

- Asking for prior documents:
 - Employer may not be able to produce prior documents / SPDs.
 - Prior documents / SPDs could reveal *other* claims the participant may have.
 - Demonstrates participant / attorney is serious.
 - Request should be clear it is not only documents relevant to claim, but also documents participant is entitled to under ERISA section 105.

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Theories Favoring Employee

- Breach of Fiduciary Duty
- Estoppel
- Reformation
- Section 105 Claim

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Theories Favoring Employee Estoppel

- Examples: *Kanefsky v. Ford* (ED Mich 2023); *Pearce v Chrysler* (6th Cir. 2018)
- Elements of estoppel:
 - Representation of a material fact
 - Awareness of the true fact by party making the representation (ie – a lie)
 - Intent by defendant for plaintiff to rely on the statement or conduct indicating that intent
 - Plaintiff unaware of true fact
 - Detrimental and justified reliance
 - Written representation
 - Plan provision too complicated for plaintiff to calculate
 - Extraordinary circumstances

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Theories Favoring Employee ERISA Section 105

- *Bafford v. Northrop Grumman Pension Plan* (9th Cir. 2024)
- Does a “grossly inaccurate” pension benefit statement satisfy ERISA’s requirement that the Plan Administrator furnish pension benefit statements? No.
 - The “core purpose... would be entirely frustrated if plan administrators could satisfy their disclosure duties by providing grossly inaccurate pension benefit statements.”
 - Bafford’s statement: \$2,114 / month. Actual is \$807 / month.
 - Wilson’s statement: \$1,630 / month. Actual is \$768 / month.
- Do plaintiffs have an addressable injury?
 - Participant “may be affirmatively misled into believing their pension will be greater than it is and make inadvisable decisions as a result.” Plaintiffs alleged that they chose to retire when they did because they believed they were financially secure enough to do so.

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